

# **Committed for Excellence**



Distributor of Clivet Air Conditioning Systems and Eskay Elevators

MOU REF.:MOU-2019100A

MOU Date 25th March, 2019

## MEMORANDUM OF UNDERSTANDING

### Between

**AVN Institute of Engineering & Technology** 

### Address:

Koheda Road, Ibrahimpatnam(M), R.R. Dist. 501510, TS

And

MEPAC<sup>3</sup> Engineering Solutions Pvt. Ltd.

Address:

Nirmal Towers, Flat No 107, 1<sup>st</sup> Floor, Dwarakapuri Colony Punjagutta, Hyderabad

THIS MEMORANDUM OF UNDERSTANDING (hereinafter referred to as "MOU") is made and entered into by and between the <u>AVN Institute of Engineering & Technology</u> (hereinafter referred to as "College"), located at Koheda Road, Ibrahimpatnam (M), R.R. Dist. 501510, TS.

#### And

MEPAC<sup>3</sup> Engineering Solutions Pvt. Ltd., (hereinafter referred to as Institute), MEPAC<sup>3</sup> Engineering Solutions Private Limited is an ISO 9001:2015 Certified Organization, Accredited by International Accreditation Organization (IAO of USA) and Affiliated with NIESBUD (National Institute of Entrepreneurship and Small Business Development), Ministry of Skill Development, Govt. of India providing a World Class Technical Training in various engineering disciplines to meet the current industry demand. MEPAC has expertise on almost all types of Micro Controllers, Leading Brands of Automation Devices which includes PLC, HMI, SCADA and Drives from SIEMENS, ALLEN BRADLEY, MITSUBISHI and SCHNIEDER.

WHEREAS, the parties to this MOU desire to establish a collaboration to conduct various technical trainings, seminars, workshops for students pursuing their Diploma/Graduate engineering courses in various streams in the College.

Page 1 of 5

On

# HVAC | Lift, Escalator & Car Parking Solutions Fire Alarm & Fire Protection Systems

Nirmal Towers, Flat No 107, Near Saibaba Temple, Dwarakapuri Colony, Punjagutta, Hyderabad-500082. T.S. Mobile: +91 96661 65007, Landline: 040-48516007, Email: customercare@mepac.in | Website: www.mepac.in

Registered office

H No. 12-2-389/A/135, Mahaveer Nagar Colony, Gudimalkapur, Asif Nagar, Hyderabad, Telangana, India, 500028.

### **ARTICLES OF THIS MOU**

### 1. Objectives of cooperation:

### 1.1 Institute:

- To provide training to the students, staff and faculty of college
- To conduct paid and free workshops and seminars
- To provide internship oriented long term courses to students
- Guidance and assistance on mini and major project developments
- Training on Soft Skills and Personality Development
- Resume Building and Assistance on Placement
- Supply and maintenance of Lab Infrastructure against separate agreement of supply and service. Rates for supply and services should be mutually agreed prior to any such services.
- Refurbishment and upgradation of existing lab infrastructure against separated agreement of sales and service. Rates shall be mutually agreed prior to any such services.
- To identify problems, issues and challenges and to make recommendations to the Principal/HOD's for effective coordination and collaboration in the planning and continual development of students.
- Award Participation Certificates to students upon successful completion of any paid workshop or training.

### 1.2 College:

- Provide infrastructure to conduct workshops and seminars in college
- Ensure necessary auditorium / seminar hall with working public address system
- Encourage and motivate students for their active participation into all such seminars and workshops
- Ensure payment in advance for all prior agreed paid workshops and programs.
- Ensure payment on time for all paid services which are prior agreed
- College motivates and ensures that minimum 50 Students per each workshops.
- Total no of workshops per year 6-8 are guaranteed at agreed rate within this MOU.
- 3-4 workshops for III Year students and 3-4 Workshops for IV Year at above rate is ensured.
- College has to ensure any benefits of trainings/ workshops/seminars etc... are strictly limited to registered students of this college.

M.

2. Rate Card for Workshops:

No	Workshop /Training Course Name	Duration	Eligibility	Fee / Student / participant		
1	Technical Workshop on VFD (Variable Frequency Drive / AC Drives) and HMI (Human Machine Interface)-Siemens & ABB	3 Days (6 Hrs / day)	EEE, ECE & EIE	Rs. 750/-		
2	Technical Workshop on Industrial Automation using PLC & SCADA (Siemens & Allen Bradley)	3 Days (6 Hrs / Day)	EEE, ECE & EIE	Rs. 750/-		
3	Technical Workshop on Robotics with Micro Controller	3 Days (6 Hrs / Day)	EEE, ECE & EIE	Rs. 750/-		
4	Technical Workshop on Embedded Systems with 8051 Controller	3 Days (6 Hrs / Day)	EEE, ECE & EIE	Rs. 750/-		
5	Technical Workshop on Embedded Systems with ARM7 Controller	3 Days (6 Hrs / Day)	EEE, ECE & EIE	Rs. 750/-		

Rates for any other services not mentioned above will be agreed mutually before commencement of any such supply and/or services.

Any changes to above rates or this MOU has to be mutually agreed and signed by both the parties in agreeable manner or formal accepted letter by both the parties.

ly.

# 3. Recommendation for Industrial Automation LAB Setup

	•	Γ	EEE Automtation LAB Equipment Recommendation		1st Year Purchase			
					mendation		nendation	
	- Freuinment	_	ty		U/Price	<b>Total Price</b>	Qty	Price
10	Description of Equipment		_	Set	115,013	115,013	1	115,01
1	pic Trainer Prototypes consisting of below modules.	1	•	30.	,			
-	i) Conveyor Belt System						1	
	ii) Pick & Place Robotic Arm System							
	iii Automatic Bottle Filling Plant							
	specifications:	- 1						
	Heavy duty Aluminum Base Frame with high torque motors and different							
	sensors and switches including water tank assembly with necessary valves,							
	Sensors, switches, motor's, electromagnetic actuators etc. Including Installa	tion						
	training	$\rightarrow$		<u> </u>	66,822	66,822	1	66,82
-	2 Siemens S7-200SMART PLC Training Kit to control all above Protype Modul	es	1	Set	00,022	00,0		
	Consisting of:	. 1						
	SIMATIC S7-200SMART, CPU ST40, STANDARD CPU, DC/DC/DC, ONBOARD I/	O:						
	24DI 24V DC. 16DO 24V DC; POWER SUPPLY: DC24.4 - 28.8 V DC, PROGRAM/	DATA						
	MEMORY: 40KB							
١	Power Supply							
1	Aluminium Enclosure (MS Enclosre Powder coated will have reduction in p	rice					1	
1	by Rs. 7000/-)					24.022		
1	3 Allen Bradley PLC Trainer Kit		1	Set	86,822	86,822		
	Consisting of:							
	Allen Bradley MICRO LOGIC Series 1400 (20 inputs 12 outputs)							
	Power Supply							
	PLC SOFTWARE	- 1						
	Aluminium Enclosure (MS Enclosre Powder coated will have reduction in p	price						
	by Rs. 7000/-)					400,000	-	
	4 Mitsubishi PLC Programing Training Kit		4	Set	25,000	100,000		
	Consisting of:	1						8
	Mitsubishi PLC	1						
	Power Supply							
	PLC SOFTWARE							
	Simulation Control Panel MS Powder Coated		_	-	17,382	104,291	4	69,528
	4 Siemens LOGO! Plc Training Kits	9	6	Set	17,302	104,232		
	Consisting of:							
	SIEMENS LOGO! PLC							
	PLC SOFTWARE					1	1	
	Enclosure MS Powder coated							
	Control Panel		4	Set	s 41,667	166,667	1	41,667
	5 ABB AC Drive Consisting of:		1		1			
	ACS 150 AC Drive Three Phase							
	Simulation Control Panel MS Powder Coated		4	Set	s 7,500	30,000	1	7,500
	5 Induction Motor 3 Phase		4	Set	s 36,617	146,467	1	36,61
	6 Human Machine Interface (HMI) SIMATIC HMI, KTP400 BASIC, BASIC PANEL, KEY/TOUCH OPERATION, 4" TI	FT						
	DISPLAY, 65536 COLORS, PROFINET INTERFACE, CONFIGURABLE FROM WI	INCC	1				1	1
	BASIC V13/ STEP 7 BASIC V13, CONTAINS OPEN-SOURCE SOFTWARE, WHI	ICH IS	1		1		1	
	PROVIDED FREE OF CHARGE					1	1	
	With Base Frame MS Powder Coated						1	
	With objections was a series		TO	OTAL		816,081	1	337,14

# Specific Terms & Conditions applicable for LAB Setup

- 1 Equipment manufcature/fabrication in accordance to industry standard
- 2 All necessary quality assurances are done prior to delivery by our quality team
- 3 Payment terms has to be agreed
- 4 Training on equipment to two(2) Lab Supervisors Free of Charge
- 5 1 Year warranty included
- 7 Monthly "Preventive Maintenance" of all supplied equipment will be "Free of Charge" subject subject to agreement on MoU for at least 3 Years

M.

4. Duration of this MOU:

Page 4 of 5

This MOU shall be operational upon signing and will have an initial duration of 3 (Three) years effective from the date of signing of the MOU.

### 5. Confidentiality:

Both the parties shall maintain complete confidentiality of any information of the other, disclosed during the term of this M.O.U. In no event shall either party be liable for any indirect, incidental, special, consequential damages, including, but not limited to, loss of profits, revenue, data or use, incurred by the other party in connection with, arising out of or under this M.O.U.

Neither this M.O.U., nor any activities described herein, shall be construed as creating a partnership, joint venture, agency or other such relationship.

### 6. Amendment:

This M.O.U. may not be amended without the prior written consent of both the parties.

# 7. Effective date of this MOU:

This M.O.U. will be effective for 3(three) year(s) from the Date 25<sup>th</sup> March, 2019 This Agreement can be renewed based on mutual convenience.

### 8. Indernnity:

Each of the parties shall defend, indemnify and hold the other party harmless from and against any claim, liability, loss, costs or expenses (including reasonable Attorney's fees) arising out of or resulting from the material breach of the provisions herein.

### 9. Assignment:

Neither party may assign their interest in this MOU without the written permission of the other party.

Cianad hu

### 10. Jurisdictions:

Hyderabad, Telangana.

### 11. Conclusion:

Cianad hu

This MOU consists of total 5 pages including this last page.

Signed by.
For AVN Institute of Engineering &
Technology
Technology
Name Dr 4. 4ellamraj
5 AP 12 1
Designation Principal
PRINCIPAL
AVN Institute of Engineering & Today
wangalpally (V) Patelouda (MD)
PAC3
The second
rabad B
7 12 12 12